Advisor Services



Account Statement Guide

How to use your Advisor Services Statement to your advantage.

Own your tomorrow

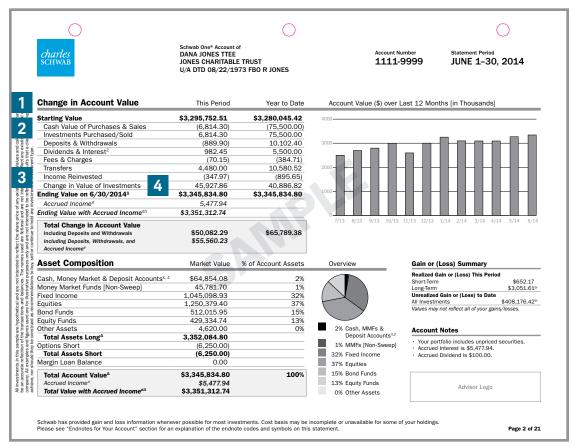
Gauge the pulse of the marketplace.

<i>charles</i> schwab	Schwab One® Account of DANA JONES TTEE JONES CHARITABLE TRUST U/A DTD 08/22/1973 FBO		Statement Period JUNE 1–30, 2014			
Need help reading this statement' Visit <u>www.schwab.com/Statemen</u>		Your Independent Investment Manager and/or Advisor				
Market Monitor		JOHN Q. ADVISOR FINANCIAL CONSULTING				
Rates	Yield	1234 MAIN STREET				
Schwab MMF ^f	0.01%	SAN FRANCISCO, CA 94111 USA				
Treasury Bill — 6 Months	0.01%	(415) 123-0987				
Treasury Bill — 30 Year	3.52%	The custodian of your brokerage account is Charles Schwab & C				
Indices	Year To Date Change	For questions about this statement, please contac Manager and/or Advisor. XYZ Managed Portfolios	t your Independent Investment			
Dow Jones Industrial Average	13.78%	XYZ Investment Management Inc.				
Standard & Poor's 500® Index	12.63%	XYZ Moderately Aggressive				
≧ Schwab 1000 Index®	12.81%					
NASDAQ Composite Index	12.71%	Table of Contents	Page			
nor should they be construed as recommendations to buy, sell or contra-	DANA JONES 123 MAIN STREET ANYTOWN, NY 12345-0000	Change in Account Value	2 2 2 3 3 3 4 4 15 16 19 9 9 9 9 20 20 20 20 20			

For illustrative purposes only.

- 1 Market Monitor—This section provides market rate information that is relevant to your investments. The Schwab Money Market Fund[™] yield is the seven-day annualized yield.
- 2 Indices—Indices lists are popular indicators of overall market performance and allow you to compare the performance of your portfolio to them. These are not total market return indices—they don't include reinvested dividends and distributions.

View highlights of your account at a glance.



For illustrative purposes only.

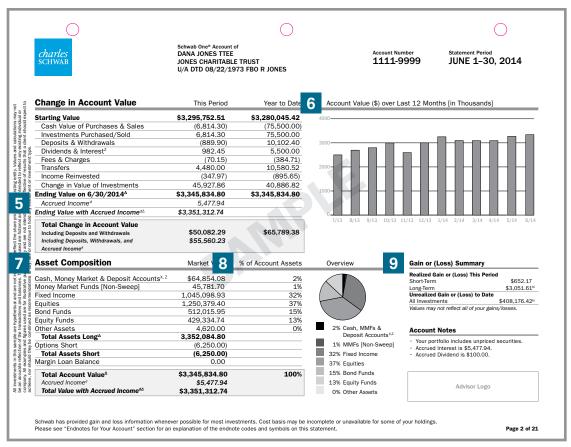
- 1 Change in Account Value is organized by transaction type and corresponds to the underlying Transaction Detail sections. For example, the value displayed for Deposits & Withdrawals also matches the total amount in the Transaction Detail–Deposits & Withdrawals section.
- 2 Cash Value of Purchases & Sales and Investments Purchased/Sold offset each other in the Change in Account Value section because purchases and sales for investments have no effect on the overall account value.
- 3 **Income Reinvested** is the amount of dividends and capital gains that is reinvested. Money market dividends are automatically reinvested.

4 **Change in Value of Investments** reflects the change in value that is attributed to market growth or decline. It is calculated by removing the effects of deposits, withdrawals, fees, charges, transfers, and income that has been reinvested from the Change in Account Value (Ending Value minus Starting Value).

The formula is as follows: Ending Value

- Starting Value
- Change in Account Value
 - Deposits & Withdrawals
 - Dividends & Interest
 - Fees & Charges
 - Transfers
 - Income Reinvested
 - = Change in Value of Investments

View highlights of your account at a glance. (Continued)



For illustrative purposes only.

- 5 Accrued Income represents the total of estimated dividends and interest for your investments that has accrued but has not yet been received. Ending Value with Accrued Income is for reference only; accrued income is not included in the actual account value.
- 6 Historical View of Account Value provides a quick snapshot of changes over the last 12 months.
- 7 Asset Composition offers clear portfolio details and charts. It helps you manage risk by allowing you to continually check to see if you still have the right mix of assets for your risk tolerance and goals.
- 8 % of Account Assets column shows the percentage of each investment type relative to the overall value of your account. These figures correspond to the Overview pie chart to the right.
- 9 Gain or (Loss) Summary recaps all closing transactions that created realized gains and losses, as well as the total unrealized gains and losses for investments in your account.

Get an overview of your income and margin account.

charles schwab					erment Period NE 1–30, 2014
2		This Period	1	Year to	Date
Income Summary		Federally Tax-Exempt ¹	Federally Taxable	Federally Tax-Exempt ¹	Federally Taxable
Deposit Account Interest		0.00	278.23	0.00	278.23
Money Funds Dividends		0.00	275.48	0.00	873.42
Cash Dividends ³		0.00	3.21	0.00	23.11
Treasury Bond Interest		0.00	356.25	0.00	356.25
Total Capital Gains		0.00	69.28	30.00	956.25
Total Income		0.00	982.45	30.00	2,487.26
Accrued Interest Paid4		0.00	(33.25)	0.00	(124.47)
Interest Paid on Margin Lo	This Deried?	0.00	0.00	0.00	(12)
Interest Paid on Margin Lo			12.83		
	Dividends in the Income Summary may inc d on taxable bonds may be deductible; co		ne.	_	
Certain accrued interest pair		6	7	8	
Margin Loan Infor	mation	6 Margin Loan Balance	7 Funds Available to Withdraw*	8 Securities Buying Power*	Margin Loan Rates Var by Balance
Margin Loan Inform	mation	Margin Loan		Securities	
Margin Loan Infor	mation balance for the statement period was is the amount available using margin born	Margin Loan Balance 0.00 \$0.00.	to Withdraw*	Securities Buying Power*	by Balance

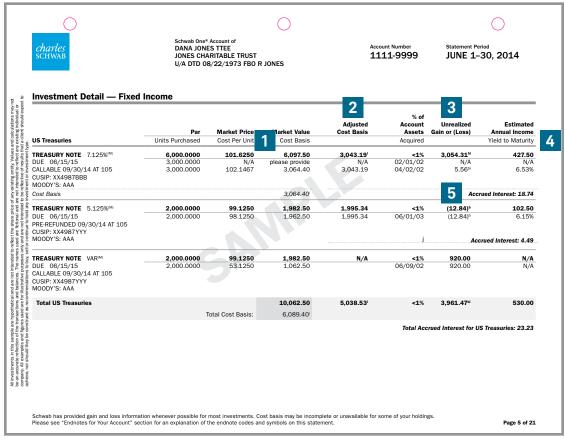
For illustrative purposes only.

- 1 **Income Summary** highlights the income generated by your account activity. Information is broken down into the current period and year to date, showing both federally taxable and tax-exempt income.
- 2 **Cash Dividends** includes both cash dividends and shortterm capital gains, which are reported in Box 1a of IRS Form 1099 and are taxed as original income. (Long-term capital gains are reported under Total Capital Gains.)
- **3** Accrued Interest Paid is interest paid during the purchase of a bond (or bonds).
- 4 Interest Paid on Margin Loan represents the interest you have paid on margin loans. Certain margin loan interest may be deductible; please consult your tax advisor.

- 5 Margin Loan Information helps you effectively track your margin loan. Visit schwab.com/marginloans for more information on this feature.
- 6 Margin Loan Balance is the opening margin loan balance for the statement period.
- **7** Funds Available to Withdraw is the amount of money that can be borrowed and withdrawn from the account.
- 8 Securities Buying Power is the amount of money that can be borrowed to purchase investments on margin in the account.

Note: Your statement will show the margin information only if you have that feature on your account.

Quickly view detailed information on your current assets.



For illustrative purposes only.

- 1 **Cost Basis** represents the amount paid for the investment, including applicable commissions, fees, and adjustments.
- 2 Adjusted Cost Basis shows the amortized cost basis (for bonds bought at a premium) or the accreted cost basis (for bonds bought at a discount).
- 3 Unrealized Gain or (Loss) is the increase (or decrease) in the value of a stock or other investment that is not realized because the investment has not been sold. It is calculated by subtracting the Cost Basis or Adjusted Cost Basis from the Market Value.
- 4 Yield to Maturity represents the average annual return on a fixed income investment, assuming the investment is held to maturity and all interest payments are reinvested at the same rate. This value is calculated based on the original cost basis and does not account for amortization and accretion.
- 5 Accrued Interest represents the interest for your fixed income holdings that has accrued but has not yet been received.

Quickly view detailed information on your current assets. (Continued)

Investment Detail — Equitie	es					6	7
	Quantity	Market Price	Market Value	% of Account Assets	Unrealized Gain or (Loss)	Estimated Yield	Estimated Annual Income
Equities	Units Purchased	Cost Per Share	Cost Basis	Acquired	,	Holding Days	Holding Period
AMERICAN MANUFACTURING 6.40%	600.0000	26.0000	15.600.00	<1%	(2,400.00)	2.70%	96.00
SER M PFD SYMBOL: ANM+M	600.0000	30.0000	18,000.00	02/26/01	(2,400.00)	1,585	Long-Term
	4 050 0000	400 5000	445 040 50	1.0%	44 000 00	1 10%	400.00
ENWORKS ^(M) SYMBOL: ENW	4,050.0000 1,850.0000	102.5300 100.0500	415,246.50 185.092.50°	13% 03/25/05	11,320.00 4,588.00	1.40% 97	160.00 Short-Term
1 NEW YORK SH REP 1 ORD	2,200.0000	99.4700	218,834.00	05/10/02	6,732.00	1,147	Long-Term
Cost Basis	······		403,926.50				
NATIONAL COMPUTERS(M)	2,000.0000	125.3846	250,769.20	7%	52,769.20	0.49%	100.00
SYMBOL: NCM	2,000.0000	99.0000	198,000.00	05/20/05	52,769.20	41	Short-Term
TELE-OPS ^(M)	7,000.0000	81.2520	568,763.70	17%	121,196.10 ¹	0.89%	200.00
SYMBOL: OPS	3,000.0000	67.2234	201,670.20	05/15/05	42,085.80	46	Short-Term
1 ADR REP 3 ORD	3,500.0000	70.2564	245,897.40	05/12/05	38,484.60	49	Short-Term
	500.0000	N/A	N/A	02/26/01	N/A	1,585	Long-Term
Cost Basis			447,567.60			Accru	ed Dividend: 100.00
Total Equities			1,250,379.40	37%	142,259.60 ⁱ		556.00
	8	otal Cost Basis:	725,494.10				
SYMBOL: ENW 1 NEW YORR SH REP 1 ORD Cost Basis NATIONAL COMPUTERS ^(M) SYMBOL: NCM TELE-OPS ^(M) SYMBOL: OPS 1 ADR REP 3 ORD Cost Basis Total Equities Estimated Annual Income ("EAI") and Estin amounts. EY is based upon EAI and the c in which case EAI and EY will continue to	nated Yield ("EY") calcuurrent price of the sec	ulations are for informa curity and will fluctuate.	tional purposes only. The For certain types of sec	urities, the calcu	nd yield might be lo Ilations could includ	le a return of princi	the estimated ipal or capital gains

For illustrative purposes only.

6 **Estimated Yield** shows the amount of annual interest on a bond divided by the amount paid for it, expressed as a percentage.

7 Estimated Annual Income is a projection of dividend income that may be earned for a particular investment during the next 365 days.

8 **Total Cost Basis** is the total amount paid for the investment, calculated at the asset sub-category, category, or entire account level.

Find important data for tax planning and reporting.

charles SCHWAB Realized Gain or (Loss)	JONES CHARITA U/A DTD 08/22,	BLE TRUST /1973 FBO R JON	NES	1111-999	9 JUNE 1-	30, 2014
Short Term	Quantity/Par	Acquired/ Opened	Sold/ Closed	Total Proceeds	2 Cost Basis	Realized Gai or (Los:
NATIONAL COMPUTERS: NCM	50.0000	05/25/14	06/09/14	10,533.33	9,881.16	652.1
Total Short Term				10,533.33	9,881.16	652.1
52 55 56	Quantila (Dan	Acquired/	Sold/ Closed	Total Proceeds		Realized Gai
NATIONAL COMPUTERS: NCM	Quantity/Par 75,0000	Opened 09/03/91	06/09/14	15.800.00	Adjusted 12.600.00	Adjuste 3.200.0
TREASURY NOTE 7.125% 10: XX4987BBB	5,000.0000	05/15/02	06/10/14	5,030.00	5,148.00	(118.00) (74.71
TREASURY NOTE 7.125% 10: XX4987BBB	5,000.0000	05/27/02	06/10/14	5,031.25	5,148.00 5,104.93	(116.75
Total Long Term				25,861.25	22,896.00 22,809.64	2,965.2 3,051.6
Total Realized Gain or (Loss)				36,394.58	32,777.16	3,617.4
Total Long Term Total Realized Gain or (Loss) Schwab has provided accurate realized gain and loss investment is not available, the investment will not be		ssible for most invest	tments. Cost Basis data	a may be incomplete or unavailabi	32,690.80 e for some of your holdings.	3,703.78

- 1 Realized Gain or (Loss) is shown for investments you've sold during the statement period. Sold investments are removed using the accounting method set within the account. This information can assist you in tax preparation and planning. Data for each closing transaction are displayed as one record, which means that multiple closing tax lots for the same investment are combined into one record.
- **2 Cost Basis** represents the amount paid for the investment, including applicable commissions, fees, and adjustments.

- For illustrative purposes only.
- 3 Adjusted Cost Basis represents the amortized cost basis (for bonds bought at a premium) or the accreted cost basis (for bonds bought at a discount).
- 4 Adjusted Realized Gain or (Loss) is the realized gain (or loss) that is calculated using the Adjusted Cost Basis.

Get a categorized view of monthly transactions.

charfe: Scitwa Dav Jones of Scitwa David of States Scitwa David Scitwa		Account Number 1111-9999	Statement Period JUNE 1-30, 2014				
Transaction Detail — Purchases & Sales (2)							
Settle Date Trade Date Transaction Description of 00/10/14 00/10/14 Reinvested Shares INCOME FUND: Total Bond Funds Activity	Charles SCHWAB	DANA J	Dire* Account of ONES TTEE	Account Number	(Statement Period	0	
Equity Funds Activity Settle Date Trade Date Transaction Description 0.01/01/4 06/10/14 Reinvested Shares TWENTY-FIRST F	SCHWAB	ų/A DTE	CHARITABLE TRUST 0 08/22/1973 FB0 R JONES	1111-9999	JUNE 1-30,	, 2014	
		Dividenda di Interea	4			_	
Transaction Detail — Deposits & Withdrawals Date Poses Date Activity Description	Open Process Process Date Date 06/09/14 06/15/14 06/09/14 06/15/14 06/10/14 06/10/14 06/10/14 06/10/14 06/15/14 06/10/14 06/15/14 06/10/14 06/15/14 06/15/14 06/15/14 06/15/14	Activity Dividend Cap Gain Rein Div For Reinvest Bond Interest Bank Interest ^{x, z} Div For Reinvest	Description SCHWAB MONEY MARKET FUND: INCOME FUND: YYXXX TWENTY FIRST FUND: YTENW TREASURY NOTE BANK INT XXXXXXXXXXXXXX VALUE ADVANTAGE FUND: YXXXX VALUE ADVANTAGE FUND: YXXXX	SXXX		Credit/(Debit) 85.00 69.28 3.21 356.25 278.23 190.48	
06/19/14 06/19/14 Funds Paid SCHWAI 06/24/14 06/29/14 Visa Purchase CLAV'S	Total Dividends & Interest					982.45	
Total Deposits & Withdrawals The total deposits activity for the statement period was \$0.00. The total withdrawals activity	Transaction Detail —	Fees & Charges	5				
reaction of the second se	Transaction Process Date Date Date	Activity Advisor Fee*	Description MGMT FEE TO ADVISOR			Credit/(Debit) (70.15)	
All Provide the Control of the Control of Co	Total Fees & Charges		3			(70.15)	
Schwab has provided gain and loss information whenever possible for most investment Please see "Endnotes for Your Account" section for an explanation of the endnote cod	Transaction Detail —	Transfers 6					
4	Settle Date Trade Date 06/29/14 06/29/14	Transaction Account Transfer	Description HOTEL CORP	Quantity 140.0000	Unit Price 32.0000	Total Amount 4.480.00	
	Total Transfers			0	11.0000	4,400.00	0
ŝ	Schwab has provided ga Please see "Endnotes fo	<i>charles</i> SCHWAB	Schwab One* Account DANA JONES TTEE JONES CHARITABL U/A DTD 08/22/1	E TRUST	Account Numb		^{wriod} -30, 2014
L	dations me not provident me not canou di se post to	Money Funds Detail		Quantity	Unit Price	Purchase/Debit	Sale/Credit
	any and Units and	06/09/14 Sh	ares Redeemed ares Purchased	29,937.5000	1.0000	5,200.00	29,937.50
	ting entity. Volu entity for entity.	06/09/14 Div	vidend ares Redeemed	85.0000 20,132.6800	1.0000 1.0000	85.00	20,132.68
	of any exist are not into the orden	Total SCHWAB MONEY M	IARKET FUNDS Activity			5,285.00	50,070.18
	to share price or schare price or not known		e Most Recent Pay Period: 0.01%; 7-Day Yield: 0.0:	EX.		5,285.00	50,070.18

For illustrative purposes only.

- 1 **Transaction Detail** shows detailed transaction information, including quantities, prices, and trade and settlement dates. This helps you review monthly transactions against the Change in Account Value section.
- 2 **Purchases & Sales** represents all buy and sell transactions within the statement period.
- 3 Deposits & Withdrawals represents all non-securities deposits and withdrawals made, including Visa® and miscellaneous credit/debit transactions, ATM fees, journal credits from and debits made to your other Schwab accounts, and any Schwab One® checks written from your account.
- 4 Dividends & Interest represents dividends, interest, and capital gains distributions. It also includes miscellaneous income such as cash and non-cash liquidations, forfeitures, return of capital, and partnership distributions.
- **5** Fees & Charges represents all fees charged, including advised service fees and fee adjustments made to the account.
- **6 Transfers** represents the total dollar value of investments transferred in or out of your account as of the date of the transfer.
- 7 Money Funds Detail outlines all transactions specific to the money market funds for the entire statement period. It also shows the quantity of shares purchased and sold.

Stay up to date with pending transactions.

charles SCHWAB		TTEE ITABLE TRUST 22/1973 FBO R J	IONES		count Number 111-9999	Statement Pe JUNE 1-	^{riod} 30, 2014
Trades Pending Settlem							
National Computer: NCM	Transaction	Quantity 400.0000	Trade Date 06/29/14	Settle Date 07/02/14	Unit Price 103.06	Purchase/Debit 41,224.00	Sale/Credit
Total Trades Pending Settlement			00/20/11	01/02/11	100,000	41,224.00	
Pending transactions are not included in	n account value.					+1,224.00	
Pending Corporate Actio	ons						
	Transaction	Quantity	Payable Date	Rate Per Share	Share	Distribution	Cash Distribution
TeleOps: OPS Total Pending Corporate Actions Pending transactions are not included li	Cash Dividend	470.0000	07/15/14	0.15			70.50
Total Pending Corporate Actions	3						70.50
Pending transactions are not included in	n account value.						
Open Orders							
You can change or cancel any open ord calling us. Orders expire as of close of b on expiration date listed below.		Quantity	Order Date	Market Price		Limit Price	Will Expire
TeleOps: OPS	Buy	1,000.0000	06/30/14	43.15		45	08/31/14
You can change or cancel any open ord calling us. Orders expire as of close of b on expiration date listed below. TeleOps: OPS							

For illustrative purposes only.

1 Trades Pending Settlement lists trades that were executed but not yet settled by the last day of the statement period.

2 Pending Corporate Actions lists all corporate actions that are pending (e.g., pending dividends) as of the last day of the statement period.

3 Open Orders lists all outstanding open orders on your account.

Note: Transactions listed in these sections are not included in the Ending Account Value.



For more information, please call your independent investment advisor or the Schwab AllianceTM team at **1-800-515-2157**.

All investments in this sample are hypothetical and are not intended to reflect the share price of any existing entity. Values and calculations may not be an accurate reflection of the transactions and balances. The names used are fictional and are not intended to reflect any existing individual or company. All examples and figures used are for illustrative purposes only and are not intended to be reflective of results that a client should expect to achieve, nor should they be construed as recommendations to buy, sell, or continue to hold any investment or investment type.

The material in the gain/loss sections is provided for informational purposes only, and is not intended as tax or legal advice. Please consult your tax advisor.

Schwab Advisor Services[™] (formerly Schwab Institutional®) is a business segment of The Charles Schwab Corporation serving independent investment advisors and includes the custody, trading, and support services of Charles Schwab & Co., Inc.

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